

FRAMED

LIDCO QUARTERLY NEWSLETTER
EDITION 10

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R&R Glass and Aluminium

NEW PRODUCT RELEASE
Lidco at Grand Design Live

NEW PRODUCT RANGE
New Lidco Door and Window Systems

Latest News



Welcome to Framed Edition 10

This edition of Framed brings exciting news as Lidco and Klimat are both set to release some new and innovative products at the upcoming Grand Designs LIVE 2011 Sydney event. The show will be held at the Sydney Exhibition Centre in Darling Harbour and runs from Friday 21 October until Sunday 23 October 2011. Be sure to visit the Lidco and Klimat display at stand K35 in the BUILD section to find out more.

This issue also showcases the work of R&R Glass and Aluminium, a Brisbane based fabricator known for its Reputation and Reliability and who we are proud to promote as a Lidco fabricator and Klimat distributor.

Northern Territory fabricator Pete's Glass and Aluminium launches their new web site, offering potential customers a chance to view the glazing and framing products that they specialise in. Please contact Lidco if you are interested in setting up your very own website.

The range of Lidco products are now available on V6, a popular fenestration software package developed by Soft Tech. Comprehensive and fully featured, this software package will greatly aid any fabricator looking to improve efficiency and minimise wastage.

We trust that you enjoy this issue of Framed and we look forward to working together with you on your next project.



Above: New Klimat Lanai Louvres™ in a typical application
Below: New 370 System sliding/stacking doors



Fabricator Website

Pete's Glass and Aluminium

Pete's Glass and Aluminium Launches New Web Site

The Pete's Glass and Aluminium web site goes live, establishing an online presence for the Darwin based glazing and framing company.

Located in the Northern Territory, Pete's Glass and Aluminium service Darwin and surrounding areas. Jointly owned by Peter Major and Peter Archdall, Pete's Glass and Aluminium has a combined wealth of building and fabrication knowledge.

Pete's Glass and Aluminium fabricate a wide range of Lidco aluminium door and window systems. Other products and services available include supplying Klimat louvres, commercial shopfront framing, and many more glazing products.

A well designed website is an excellent way to attract more interest in your business, being available 24 hours a day, seven days a week. It is a widely known fact that consumers have more confidence in and prefer doing business with companies they know something about.

Lidco is pleased to partner with our authorised fabricators and offer them an unbeatable offer of a modern, professionally designed and customised website for \$700 (+GST) plus ongoing hosting and support costs.

If you are interested in this exclusive offer, please contact the Lidco head office on (02) 9339 4000.



Top Right: Pete's Glass and Aluminium web site
Right: Lidco Lifestyle™ Bifold Door

Fabricator Profile

R&R Glass and Aluminium



FRAMED talks to Phil Hulse, owner of Brisbane based R&R Glass and Aluminium

How long have you been operating?

I have been in the glass industry now for almost 30 years. I have owned R&R Glass and Aluminium nearly 10 years

What areas do you service?

R&R Glass mainly service the North Brisbane areas and a modest amount in the South Brisbane area. We also do work for both the Sunshine Coast and Gold Coast areas.

What are the most rewarding parts of your job?

When customers send letters or phone us to compliment how it was a pleasure doing business with us, from our sales people to our installers. We can then stand by our name R&R which stands for Reputation and Reliability.

What are the benefits of working with Lidco?

The Lidco systems that are available to our business and customers suit our business model perfectly. We are also able to offer the Lidco product to the market at competitive prices which helps us secure more jobs.



Top: Redcliffe PCYC using Lidco framing
Above: Lifestyle™ Sliding Doors

Which Lidco systems do you fabricate and install?

We use the Lidco *Lifestyle*™ range of products for the domestic market, and the commercial *Emporia*™ range for shopfronts. We also fabricate the Lidco *Lifestyle*™ Sashless Sliding Window (260 System) and supply the wide range of *Klimat*™ adjustable and fixed louvres.

Does your business do any work outside the fabrication industry (charity, support footy teams, etc.)?

We like to support the local church, Rivercity Family Church, and their missions into Thailand. They are currently working with the Lahu tribes as part of the Asian Tribal Ministries Chiang Mai. We are assisting them with building projects in their villages, with the largest being a school.

What are the main goals for R&R Glass and Aluminium in 2011 and beyond?

We want to keep focused and at the forefront of changes in the market place as I think the next couple of years will be challenging for the glass and aluminium industry.

Visit the R&R website www.nrnglass.com.au.



Right: The team at R&R Glass and Aluminium
Below: Redcliffe PCYC using Lidco framing



New Product

Lidco Launches New Door and Window Systems

Designed for Thermal Efficiency and Style

Lidco is proud to announce the launch of a brand new range of door and window framing suites designed with thermal efficiency and style in mind. This new range features 100mm and 120mm frames, allowing it to easily couple with Lidco 100mm framing without unsightly rivets and screws.

Initially three systems will be available; the 370 System Sliding/Stacking Door, the 372 System Sliding/Stacking Window, and the 373 System Awning/Casement Window.

Key features include full length woolpile on the 370 and 372 Systems to seal top and bottom gaps, resulting in ultra low air-infiltration making this system ideal for air-conditioned buildings. The full length woolpile also improves the acoustic abilities of both systems. All three systems accept up to 10mm single glazing and up to 24mm double glazing without the use of adaptors.

The 373 System Awning/Casement Window also features low air infiltration and high water resistance, making it suitable for many applications including multi-storey apartments. It has an attractive flush external look and features an extra strong sash design and solid corner stake allowing for large sash sizes. The chain winder is able to sit flush on the sill or transom with no overhang.

The new range has been designed to share common sections, allowing easy integration between systems and reduces the number of sections required for fabrication. The new range of Lidco framing systems will be both easy to specify and efficient to manufacture.

Lidco and Klimat will be at the Grand Designs LIVE Sydney 2011 event to launch the new range and more. Be sure to visit the Lidco and Klimat display at stand K35 in the BUILDING section of the exhibition. The event will be held at the Sydney Convention Centre Friday 21 October until Sunday 23 October 2011.



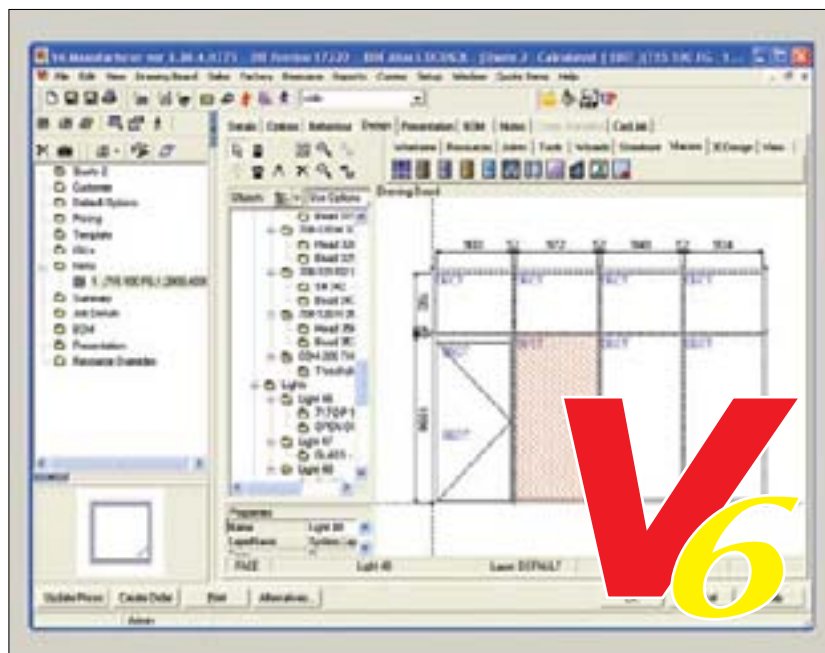
Above: 370 System Sliding/Stacking Door in a typical application

Below left: 370 System Sliding/Stacking Door
Below centre: 372 System Sliding/Stacking Window
Below right: 373 System Awning Window



Tech Talk

Stewart Silk – Principal Designer



Lidco Database Now on V6

Lidco is delighted to announce that its popular range of window and door suites and commercial framing systems are now available on V6. This well-known estimating and manufacturing software package is developed by Soft Tech, a market leader in fenestration software.

Existing users already know the many benefits of using V6. Fabricators can easily build a virtual model of the frame and from this model generate a multitude of reports including quotes, bills of material orders, optimised fabrication sheets, cutting plans and shop drawings, all at the touch of a button. Production processes, such as material workflows, can be optimised to maximise throughput and minimise waste and downtime.

Please contact Anne Coulter of Soft Tech on **1300 139 980** for more information on obtaining the Lidco database on V6.

Stylish New Hinged Window Winder

Lidco is proud to announce the addition of a new universal Key Window Winder (00-015) for the popular *Lifestyle™* Awning/Casement Window (140 System), *Thermaview™* Awning/Casement Window (413 System) and new 373 System Awning/Casement Window. This easy to use hinged window winder features a compact fold-over handle and is rated for use for maximum 32kg windows.

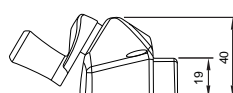
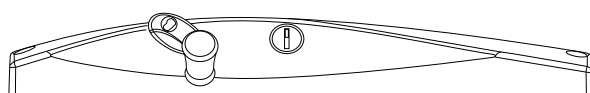
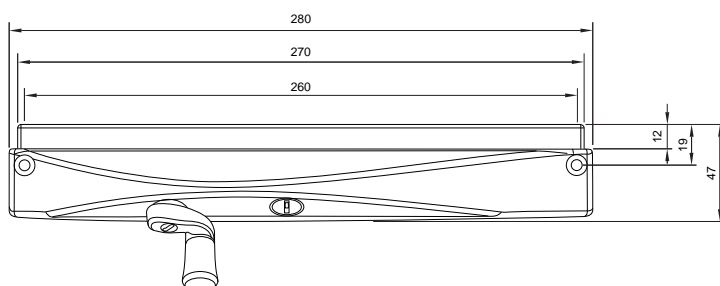
The solid all metal construction gives the winder improved strength and durability. Winder is lockable for added security.

Chain opening size is 150mm. Available in black with steel chain.

These are now available from Lidco ex-stock for immediate delivery.



00-015 Hinged Window Winder



Grand Designs Live 2011

Visit the Lidco and Klimat Stand

Lidco is extremely excited to announce the release of a new range of framing systems at the Grand Designs LIVE Sydney 2011 event. Klimat will also be releasing a new louvre product at the show which is sure to be a hugely popular product with architects and designers.

Be sure to pop in and see the Lidco and Klimat display at stand K35 in the BUILDING section of the exhibition.

The show runs from Friday 21 October until Sunday 23 October 2011.

Grand Designs Australia LIVE is an all new style of home show, packed filled with bright ideas. Based on the popular UK TV show, presented by Kevin McCloud and the all new Australian series presented by Peter Maddison, the event focuses on the best of architecture and design for the home. See the latest in interiors, home decor, kitchens and bathrooms, build, home technology and outdoors from over 250 exhibitors. So whether you're moving home, self-building, renovating or re-decorating you'll find everything you need for your very own grand design!

Pre-book your tickets and save 20% off the entry price. Visit the Grand Designs LIVE website at www.granddesignslive.com.au for more information.




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