

FRAMED

LIDCO QUARTERLY NEWSLETTER
EDITION 7

NEW FLYERS
LIDCO SYSTEM BROCHURES

SPECIFIER WEBSITE
AUTOSPEC

FABRICATOR PROFILE
SABA ALUMINIUM

Welcome

Neil's Message



Welcome to our seventh edition of FRAMED. The last quarter has seen a rebound in the construction industry with a noticeable increase in enquiries and project activity.

We are pleased to announce the *Klimat*™ website (klimat.com.au) is now live and generating plenty of interest. Here you can find all the information you need to know about the *Klimat*™ range of products.

We have also made an investment into the specification industry through the online tool AutoSpec. Architects and specifiers alike can now find easy to use specification assistance for our Aluminium Window and Door systems. Our commercial *Emporia*™ suites and *Klimat*™ product range specifications will be available shortly.

Improvements to the catalogue continue to be made, with the main improvement being the publication of the limitation tables allowing our specifiers to know what maximum sizes are achievable. In order to stay abreast of changes please refer to the Lidco website for the most up-to-date information.

From all of us at Lidco, we look forward to working closely with you on your future projects as Lidco becomes the number one supplier of choice.

Neil Weatherstone
National Sales Manager

Latest News



Lidco on Facebook

Become a fan of Lidco's Facebook page today. The Lidco Facebook page is a fun way for us to promote the benefits of Lidco's range to the growing specifier and end-user markets.

Facebook continues to be a highly popular medium for businesses to showcase their products in an exciting and interactive format.

The Lidco fan page includes project photographs, news articles, and many other interesting items. Join today!

Lidco Architectural Framing Systems on www.facebook.com



Klimat Website Now Live

The *Klimat*™ website is really taking off.


Due to our in-house knowledge in building search engine friendly websites the total amount of hits continues to grow every week and we are now experiencing an increased number of enquires for louvres and climate control solutions.

If you are interested in receiving an increased number of enquiries for your fabrication business please contact Lidco and ask about our Fabricator Website Programme where you can have your own fully functioning website for just \$700 + GST.

www.klimat.com.au

Specifier Website

Lidco on AutoSpec



AutoSpec
INTELLIGENT SPECIFICATIONS

AutoSpec has brought about a revolution through its 'intelligent database-driven specification writing system for the building industry, incorporating an extensive building product catalogue.

AutoSpec is a vital tool for Architects, Designers, Interior Designers, Decorators, Quantity Surveyors, Contractors, Developers, Project Managers, students and anyone else involved in the building industry.

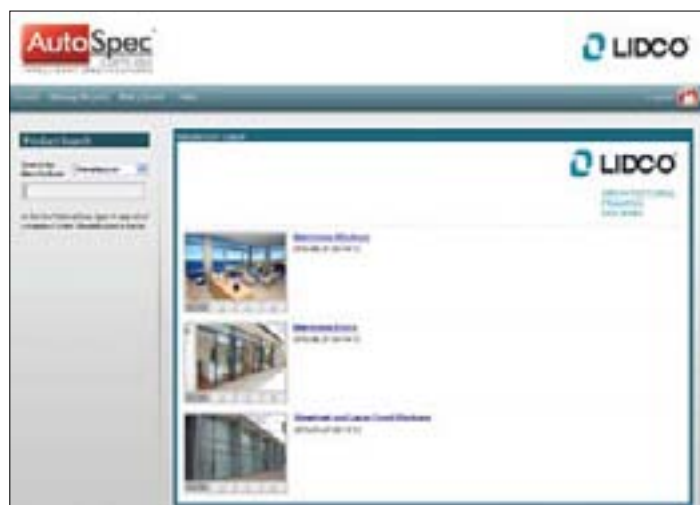
AutoSpec allows the user to view and compare products and their prices, view datasheets, and access CAD drawings for products.

The beauty of the system is that as products are selected, it writes a manufacturer-warranted specification for those products and then completes the cover-to-cover specification, tailored for the project.

What CAD is in drafting, AutoSpec is in specification writing.

LIDCO
FEAST WATSON
Boral Timber

"AutoSpec eliminates the need to visit a multitude of separate websites or interrogate hard copy catalogues"



Lidco is pleased to announce a new and exciting service to Specifiers. Recently the Lidco aluminium window and door range was published on the AutoSpec library. This includes the *Lifestyle™*, *Thermaview™*, *Pinnacle*, *DuoBloc* and *Alto* series of windows and doors.

The AutoSpec system is a self-contained digital product library, eliminating the need to visit a multitude of separate websites or interrogate hard copy catalogues and brochures. Lidco's product range and the resultant specification content has been constructed in partnership with AutoSpec and Lidco's technical product experts.

By defining how and where you intend to use the Lidco product, the AutoSpec system will select the best fit for purpose system and will generate an accurate, project specific Specification.

The beauty of the system lies in that as products are selected, AutoSpec writes our warranted specification for those Lidco products and then completes the specification document, tailored for the project.

Specifications for the Lidco *Emporia™* range of commercial framing systems, along with the *Klimat™ Airview Louvre* range will be available on AutoSpec shortly.

Best of all specifiers may register to use the Autospec system fee free until 1st January 2011.

Our representatives and technical support teams will be using the system in the field and would be pleased to demonstrate our product library to you. Alternatively please contact AutoSpec on 07 3393 3918 for information and assistance.

www.autospec.com.au

No more...

- hoping that you have selected the correct product for your situation
- wading through hundreds of websites and catalogues, trying to extract the product information you need
- hoping that your specification for your product has been worded correctly
- hoping that the manufacturer will warrant the product for the situation you have specified it for
- excessive time spent writing and assembling the specification content
- working through a word processing 'master', and wondering whether you should keep a particular paragraph/clause or delete it

Fabricator Profile

Saba Aluminium



From left to right: Antonio Saba, Robert, Joe, Sid, Pierre, and Charlie

Framed recently had a chat with Sydney based fabricator Saba Aluminium

When Antonio Saba opened the doors to Saba Aluminium in 1989 little did he know that he was starting a successful venture for his young family and preparing a future for them in turn to raise their own families.

As each of the five Saba boys (first Joe, then Charlie, Sid, Robert and then finally Pierre) left school they were trained in the fabrication of window and door systems and taught to take pride in their work. Early 2004 Joe began fronting Saba Aluminium with all his brothers working beside him. It was then that Mr Saba Senior decided to let the boys take control and grow.

Saba Aluminium are proud manufacturers of the Lidco *Lifestyle*™ range of aluminium windows and doors. They also fabricate and install the *Klimat*™ *Airview Louvre*, and the Lidco *Emporia*™ shopfront and commercial range.

The key to going forward for the Saba team is the continued assurance of high quality product their customers will be happy with. They have a strong commitment to providing the best service for all their customers past, present and future. Saba Aluminium anticipate further growth by exploring new development areas in the building industry.

Outside the factory premises the Saba Aluminium team sponsor the Our Lady of Peace group Under 12 footy teams and regularly attend matches to offer their support. They are also sponsors of NRMA Care Flight, a charity close to their hearts.

Contributing to the success of Saba Aluminium is the support of Lidco Architectural Framing Systems. Their fast service in processing orders, combined with high quality, superior designs and strong sales leads helps make Saba front runners in the ever competitive building industry.

The future looks bright for Saba Aluminium as they intend to continue giving their customers "the best service ever".



Above and top: Saba projects

System Information

New Lidco Flyers

We have developed a new range of promotional literature for our fabricator network. New one page flyers have been developed for the following Lidco systems:

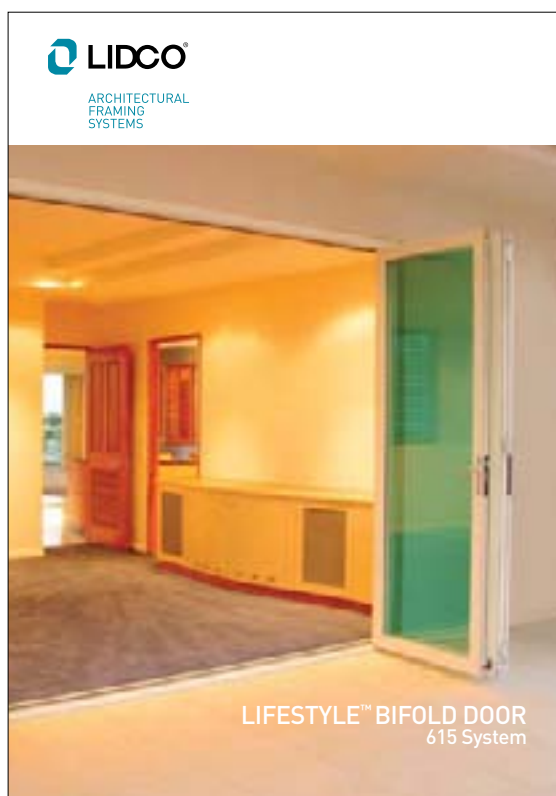
Lifestyle™ Range – Sliding Window, Awning/Casement Window, Double Hung Window, Sliding Stacking Door, Hinged Door and Bifold Door

Thermaview™ Range – Sliding Window, Awning/Casement Window and Double Hung Window

Pinnacle™ Range – Sliding Window, Double Hung Window, Sliding Stacking Door and Bifold Door

Klimat™ – Airview Louvres

If you would like to receive a batch of flyers for your business please contact your Lidco representative.



Left and below: New 615 System flyer



Lidco Web Services

Fabricator Website Update



With Neata Glass in Alice Springs as our first cab off the rank, others have been quick to see the advantages and follow suit with their own Lidco designed web site.

We are currently building web sites for two fabricators and welcome any other fabricators who are keen to have a more professional exposure in the marketplace.

We will be happy to show you how a well designed web site, for \$700, will dramatically increase your project leads.

Please contact the Lidco head office for more information on (02) 8396 6000.

Left: Neata web site

Tech Talk

Stewart Silk



Lidco 422 System Updated

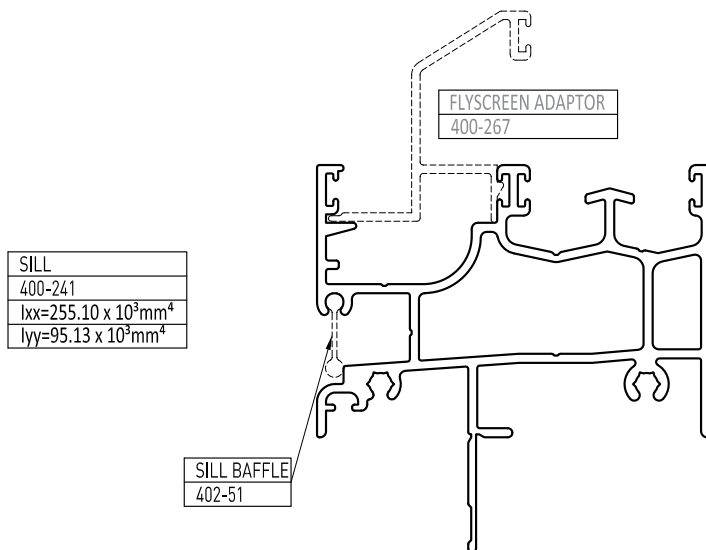
The Lidco *Thermaview™* Sliding Window (422 system) will shortly be revamped, to bring it in line with the current AS2047 standards.

The system will no longer have a double slide option in the 65mm width framing. Testing shows that a double sliding window has inferior water penetration ratings than that of a traditional Fixed-Slide configuration.

The *Thermaview™* Sliding Window with a fixed-slide configuration and a high performance sill threshold will enable it to achieve a far greater water rating.

We have recently finalised a new technical Fabrication Manual for the *Thermaview™* and *Pinnacle™* Sliding Windows (422 and 746 systems) to coincide with these changes. If you would like to receive one of these Fabrication Manuals please contact your Lidco representative.

Left: Updated 422-746 Fabrication Manual
Below Left: New 422 system profile
Below Right: Thermaview™ Sliding Window



Klimat Update

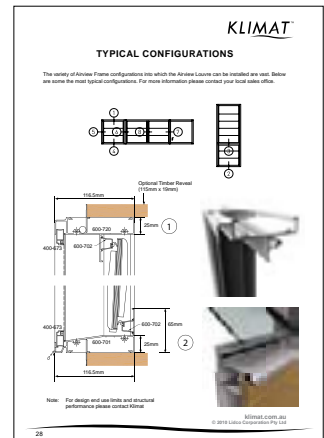
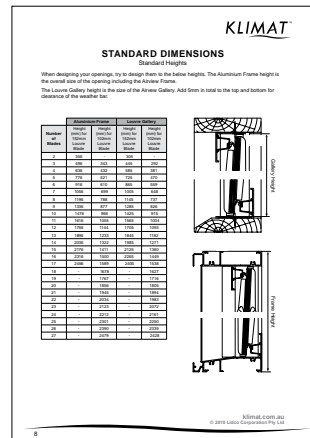
Airview Louvre Product Guide Now Available

AIRVIEW LOUVRE™ Product Guide



www.klimat.com.au

by **KLIMAT™**



We are pleased to announce the *Klimat™ Airview Louvre* Product Guide is now available. To obtain an electronic copy in PDF format please email info@klimat.com.au and tell us your name, email address and business name.

The *Klimat™* range of products, including the *Airview* Adjustable Louvre Window, Fixed Ventilation Louvres, Door Air Grilles and Aluminium Sunshades are becoming almost compulsory in the buildings of today due to the increased focus on natural ventilation.



www.klimat.com.au

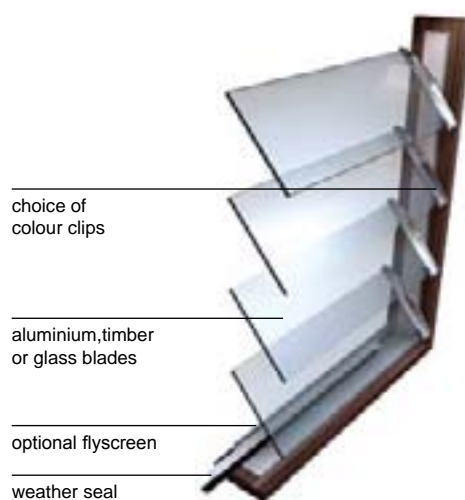
In the last three months, *Klimat™* has made some significant advances. The new website (www.klimat.com.au) has allowed the *Klimat™* brand to now become recognised as a front-runner in climate control systems Australia wide.



www.klimat.com.au

Louvres are the perfect choice of window where maximum ventilation and thermal efficiency is an integral part of your building's design. Louvres offer designers and homeowners the ability to create either a contemporary or a traditional style and can be applied in a variety of applications.

Klimat™ louvres are designed to withstand the harsh Australian climate. The use of low maintenance aluminium, UV resistant materials and stainless steel provides for a long trouble free life. Klimat™ louvres keep the weather out. The custom designed framing has been tested by an independent NATA approved testing laboratory and has passed the requirements of AS2047 'Windows in Buildings. Come and have a look at some Klimat™ louvres at your local showroom.



HEAD OFFICE

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