

FRAMED

LIDCO QUARTERLY NEWSLETTER
EDITION 6

INTRODUCING
KLIMAT AUSTRALIA

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NEATA GLASS

WELCOME

Neil's Message



The last three months would normally be perceived as being the 'quiet' period for most businesses, but not for us at Lidco.

Leading the way is the introduction of Klimat Australia, specialising in climate control systems. Klimat products include the adjustable Airview Louvre, fixed louvres, door grilles and aluminium sunshades. Klimat will supply the Airview Louvre in component form to fabricators, builders and installers. Also stay tuned for the new website, www.klimat.com.au, coming soon. Moving towards a more streamlined and easily identifiable range of framing systems we have re-branded a number of our framing systems with new easily identifiable names. Please read on for more information.

Our showroom in Alexandria, NSW, was completed towards the end of 2009 and we have already welcomed many architects, home owners and new fabricators. Our fabricator website programme recently launched the first fully functional website for Neata Glass and Aluminium in Alice Springs. You can read all about this and more in the Fabricator Profile section. It is also important to note that as anticipated the BCA have updated their standards on thermal efficiencies. Lidco have already been heavily working in this area, and as discussed in the last issue of FRAMED, it is an area that Lidco is very strongly positioned.

From all of us at Lidco, we wish you a prosperous and happy 2010 and look forward to working together with you.

Neil Weatherstone
National Sales Manager

LATEST NEWS



48hr Despatch Guarantee

Our National Distribution Centre has now been up and running for over one year and we are very proud of the noticeable improvements and positive customer feedback we have received as a result.

In light of the improved efficiencies and stock levels we recently announced a 48 hour despatch guarantee for stocked items.

Please speak with your local Lidco contact or call the NDC (1300 663 848) for more details on how we are committed to ensure we meet and exceed your expectations.



WERS Ratings

Lidco is pleased to announce the updated WERS ratings have been completed and are available to view online via the Lidco website, or the WERS website directly.

The highly popular Lifestyle, Thermaview and Pinnacle ranges have all been energy rated along with the Emporia commercial framing suites and the new Klimat Airview Louvre. Various configurations of single and double glazing have been analysed in order to assist in finding the best solution for your needs.

www.wers.net

INTRODUCING...

Klimat Australia



Klimat Australia

Klimat Australia is the new name in climate control systems. Klimat's products range from adjustable and fixed louvres to door air grilles and aluminium sunshades. Backed by Lidco's 60 years experience in architectural framing systems, Klimat's focus is on developing this louvre market.

Airview Louvre

The Klimat Airview adjustable louvre is the perfect choice of window where maximum ventilation and thermal efficiency are an integral part of your building's design. Airview Louvres offer designers and homeowners the ability to create either a contemporary or traditional style and can be applied in a variety of applications, coupled with Lidco's extensive range of aluminium framing systems.

Klimat Sunshades

With the increasing demand for feature sunshades to be fitted to the facades of buildings, Klimat custom made sunshades are the perfect choice. As design requirements vary between projects based on both practical and aesthetic intent, Klimat supply these custom made to suit the individual demands.

Klimat Fixed Louvres

Klimat offers a comprehensive range of fixed internal and external weather louvres that are ideally suited for car parks, plant rooms and specialist applications where continuous ventilation is required.

Klimat's fixed louvres are engineered to be manufactured in a variety of combinations including single and two stage framing combinations.

Klimat Door Grilles

A range of standard sized door air grilles utilised in a variety of applications from plant rooms to offices.



KLIMAT™

FABRICATOR PROFILE

Neata Glass & Aluminium



We recently had a chat with Paul Cilka, Manager of Alice Springs based fabricator Neata Glass & Aluminium.

How long have you been operating?

Neata Glass & Aluminium have been operating in Alice Springs since 1977.

What are the most rewarding parts of your job?

It is rewarding everytime a job has been completed to the customers satisfaction because it means all staff have performed their duties to their full capacity and were able to work as a team to complete the job in a timely and efficient manner.

Why did you decide to get a website?

As we move into the future we are aware that more and more customers rely on the internet to search for local businesses and to see what they can offer, therefore this is why we decided to go ahead with this website so that we could present to our customers all the products that Neata Glass & Aluminium have to offer.

Are you happy with your new website?

We are more than happy with our new website and have already been receiving positive feedback. Developing the website with Lidco from the beginning to completion was an easy process with the assistance of Lidco staff who made it a pleasant experience.

What are the benefits of working with Lidco?

They offer a wide range of window suites to suit any residential/commercial application.

Does Neata do any work outside the fabrication industry (charity, support footy teams, etc.)?

On average Neata Glass & Aluminium allocate \$8,000.00 for supporting local community events.

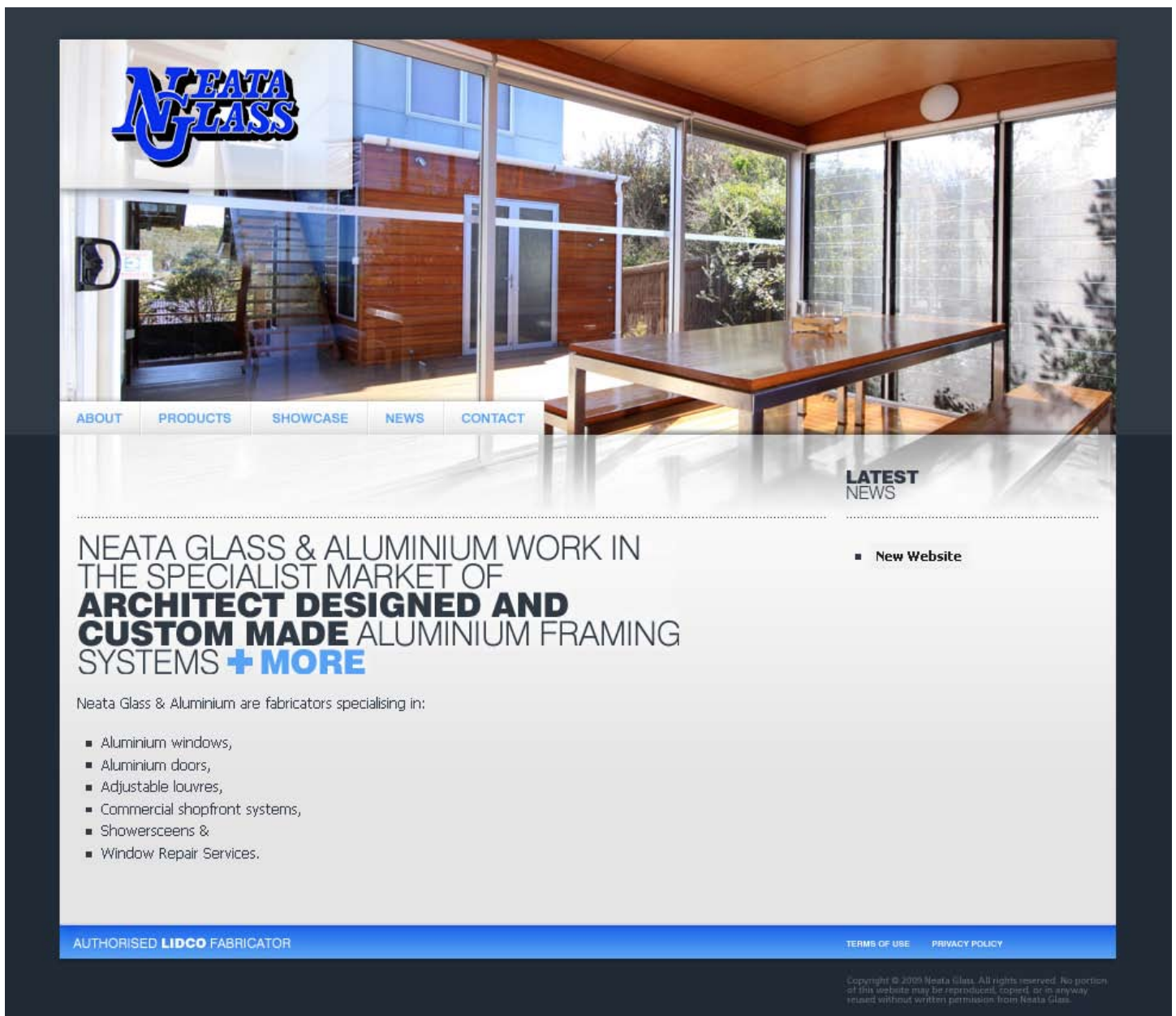
What are the main goals for Neata Glass & Aluminium in 2010?

In the year 2010 Neata Glass & Aluminium are looking to grow their business within the Alice Springs region and also continue to provide glazing/commercial works to the Pilbara Region of WA. We are also wanting to do factory/showroom upgrades so that we can continue to provide a speedy service to our customers.



Clockwise from left:
1. Imparja
2. Commercial
3. The team at Neata Glass

FABRICATOR WEBSITES

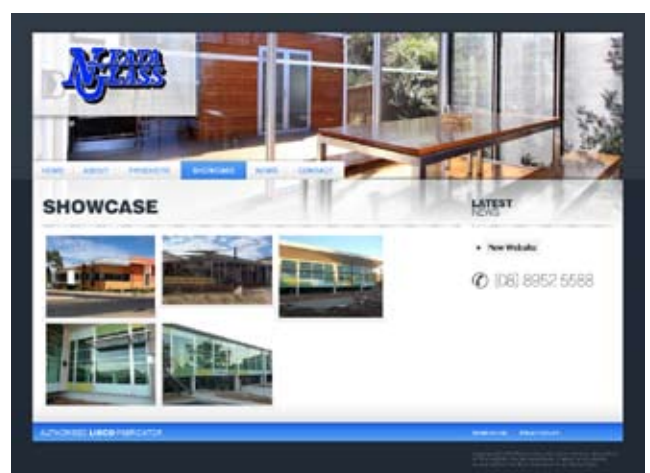


It is a well known fact that consumers have more confidence in and prefer doing business with companies they know something about. A website is the ideal way to attract more interest in your business that is available 24 hours a day, seven days a week.

We are pleased to partner with our authorised fabricators and offer them an unbeatable offer of a modern designed and fully functional website for \$700 (+GST).

The Neata Glass & Aluminium website (www.neata.com.au) is our first of hopefully many customers that can see the added advantages of having an online presence.

If you are interested in this exclusive offer, please contact our head office on (02) 8396 6000.



TECH TALK

Stewart Silk

Lifestyle Bifold Door – 615 System

Lidco's Lifestyle Bifold Door is designed around Centor's E2 range of hardware to ensure long lasting durability.

The system also uses Q-lon seals around the perimeter framing and in between sashes making it suitable for exposed weather locations.

The Lifestyle Bifold Door allows up to six door leaves in both directions, which is limited to 160kg per end when all of the doors are fully opened.

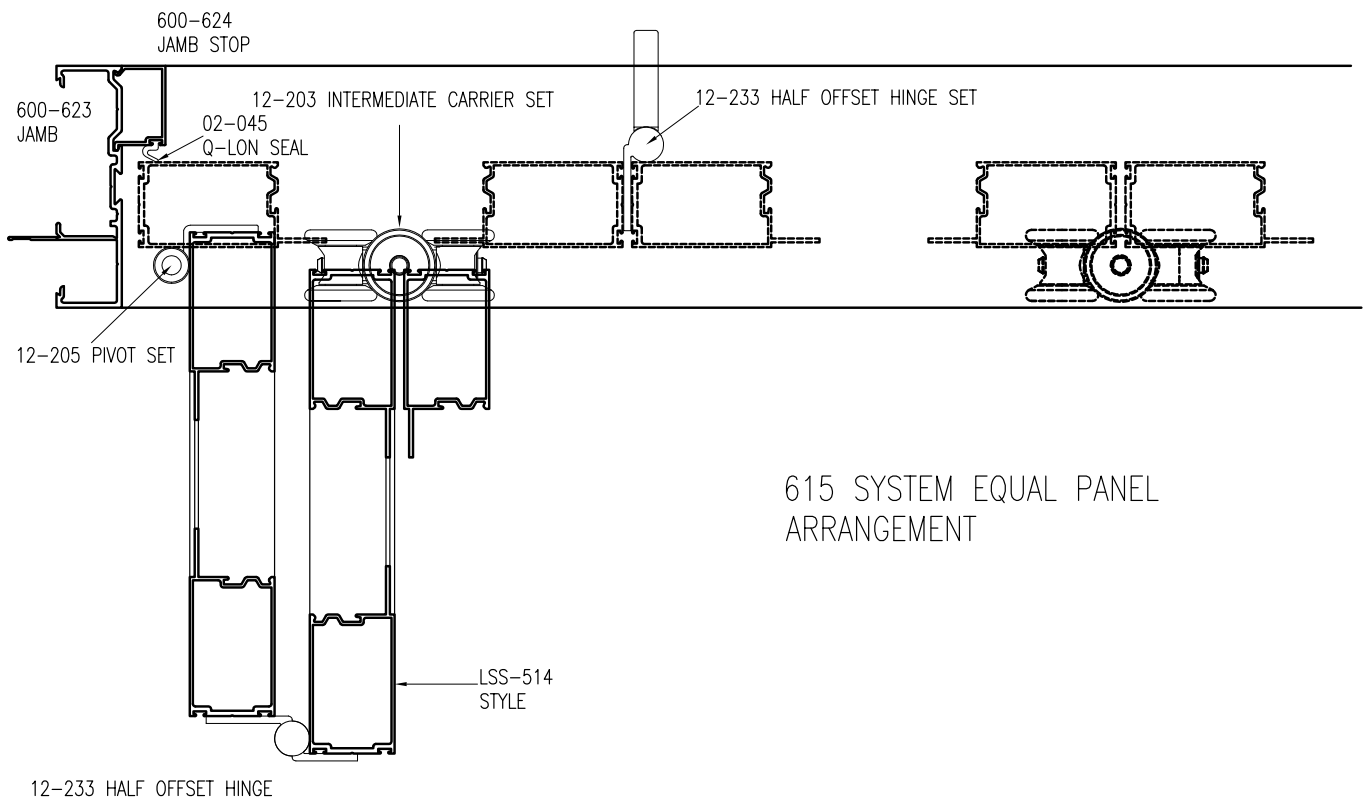
Bifold doors are a great alternative to conventional balcony sliding doors as they allow maximum access while still maintaining uninterrupted views.

The system allows glazing from 6.38mm to 10.38mm single glazing and up to 22mm double glazed Insulating Glass Units.

We have listened to customer feedback pertaining to equal verses offset panels for our Lifestyle Bifold door and we are now pleased to advise that with the use of Centor's Half Offset Hinge Sets (12-233), equal panels are now achievable.

Revised Standard Detail drawings will be available to fabricators to enable them to take advantage of this new setout.

Stewart Silk is Lidco's Principal Designer



NEW SYSTEM NAMES

In order to create an easily recognisable and streamlined range of framing systems we have made some changes to how our systems are named. Systems will no longer be referred to by a series of numbers but by rather a group of ranges: Lifestyle, Thermaview, Pinnacle and Emporia.

Pinnacle = Premium and High Performance range
Alto = 360 Sliding/Stacking Door

Emporia = Commercial shopfront range
DuoBloc = 366 Acoustic Door

All of the other systems will now be referred to by their name first, then system number. e.g. Lifestyle Sliding Window (112 System).

System Type	System #	New System Name	Old System Name
Sliding Windows	112	Lifestyle Sliding Window	Lifestyle Sliding Window
	422	Thermaview Sliding Window	Thermaview Single & Multi Sliding Window
	746	Pinnacle Sliding Window	Premium Single & Multi Sliding Window
	740	Pinnacle Narrow Sash Sliding Window	Premium Narrow Sash Sliding Window
	260	Sashless Sliding Window	Sashless Sliding Window
Awning/Casement Windows	140	Lifestyle Awning/Casement Window	Lifestyle Awning/Casement Window
	413	Thermaview Awning/Casement Window	Thermaview Awning/Casement Window
Double Hung Windows	121	Lifestyle Double Hung Window	Lifestyle Double Hung Window
	424	Thermaview Double Hung Window	Thermaview Double Hung Window
	748	Pinnacle Double Hung Window	Premium Double Hung Window
Adjustable Louvres	610	Klimat Airview Louvre	Adjustable Louvre Window
Sliding/Stacking Doors	130	Lifestyle Sliding/Stacking Door	Lifestyle Inside Sliding & Stacking Doors
	360	Alto Sliding/Stacking Door	High Performance Outside Sliding & Stacking Doors
	735	Pinnacle Sliding/Stacking Door	Premium Sliding & Stacking Doors
	366	DuoBloc Acoustic Sliding Door	High Performance Acoustic Sliding Door
Hinged Doors	150	Lifestyle Hinged Door	Lifestyle Hinged Door
Bifold Doors	615	Lifestyle Bifold Door	Lifestyle Bifold Door
	744	Pinnacle Bifold Door	Premium Bifold Door
Commercial Shopfront Doors	716	Emporia Bead Glazed Door	Bead Glazed Commercial Door
	717	Emporia Pocket Glazed Door	Pocket Glazed Commercial Door
Centre/Offset Glazed Shopfront	710	Emporia Centre/Offset Glazed - 100 x 45mm / 150 x 50mm	Centre/Offset Glazed Shopfront - 100 x 45mm / 150 x 50mm
	COM	Emporia Centre Glazed - 101.6 x 45mm	Centre Glazed Shopfront - 101.6 x 45mm
	730	Emporia Centre Glazed - 76 x 35mm	Centre Glazed Shopfront - 76 x 35mm
Face Glazed Shopfront	715	Emporia Face Glazed - 100/150 x 50mm	Face Glazed Shopfront - 100/150 x 50mm
	718	Emporia Face Glazed - 125 x 45/50mm	Face Glazed Shopfront - 125 x 45/50mm
	725	Emporia Face Glazed - 250 x 45/50mm	Face Glazed Shopfront - 250 x 45/50mm
	719	Emporia External Cap - 100/150 x 45mm	External Cap Shopfront - 100/150 x 45mm
Wardrobe Doors	180	Lifestyle Wardrobe Door	Lifestyle Wardrobe Door
Climate Control	611	Klimat Fixed Louvres & Klimat Air Grilles	Mechanical Louvres & Return Air Grilles
Sub Framing	SUB	Sub Framing	Sub Framing
Miscellaneous	MISC	Miscellaneous	Miscellaneous
Geometric Shapes	GEOM	Geometric Shapes	Geometric Shapes



With over 60 years experience in the architectural building industry, Lidco is one of Australia's market leaders in the development, commercialisation and distribution of architectural framing systems.

Lidco's extensive range of architectural framing systems provide a solution for each and every residential and commercial building project. From a small residential dwelling extension to a multistory building there is a Lidco system to suit. The Lidco range includes windows, doors, louvre systems, commercial glazing systems and unitised curtain walls.

Cover Image:
Total Vision Glass & Aluminium
Lifestyle Hinged Door
Lifestyle Awning Window
Forster, NSW

Our Product Range Includes:

- ✓ Window Systems
- ✓ Door Systems
- ✓ Shopfront Systems
- ✓ Curtain Wall Systems & Façade Engineering
- ✓ Custom Extrusion Die Development
- ✓ Supply of building related hardware products
- ✓ Klimat - Adjustable + Fixed Louvre Systems



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