



# FRAMED

Lidco Quarterly Newsletter

August 2008

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## Message from the MD



I am delighted to welcome you to the first of Lidco's quarterly newsletters.

There have been many positive developments at Lidco over the past few months and it is timely that they be communicated more widely to our interested stakeholders.

Along with Lidco's proud and long history of technical innovation as a framing systems designer and supplier came a sense of born entitlement to that position. No organisation can rest on its laurels for too long and Lidco is now undergoing a major overhaul that is already showing results. This newsletter is aimed at informing you better of those changes.

Marco Belgiorno-Zegna AM  
Managing Director



## Introducing V6

In view of the large and growing customer base that rely heavily on V6 estimating and fabrication software Lidco has recently entered into an agreement with Softech, the developer of V6, to make available Lidco's extensive range of window and door systems to that software platform.

We expect to begin to release our window and door systems to V6 users progressively over coming months.

We are very excited to have committed to this as part of our focus on providing greater support to the market place. We will keep you advised as systems are released and welcome your requests should you have any pressing requirements for particular Lidco systems to be used within V6.



## New head office

In keeping with Lidco's vision of the future, we have established a new, modern premises for our Sydney office.

Located on Botany Road, Alexandria, our new office provides Lidco easier access to specifiers, by placing us nearer to many Sydney based architects and designers, maximising our potential to have Lidco systems specified for the benefit of our fabricator network.



The relocation occurred smoothly at the beginning of March. Our National Distribution Centre remains at Arndell Park, where it's business as usual for our warehouse staff.

Your local Lidco branch can still be contacted Australia wide on 1300 663 848, or the new NSW office can be reached directly on (02) 8396 6000 (NSW Customer Service 02 9678 6600).

## Commitment to Windowmaker



Despite Lidco's commitment to V6, our long standing relationship with Windowmaker continues. In fact, we acknowledge that we can improve on the service levels and support that we have provided in the past.

To achieve this, Lidco have appointed Nathan Pearce to assume full responsibility for the support of Windowmaker. Nathan joins us after years of experience fabricating a comprehensive range of Lidco's Lifestyle window and door systems. His knowledge of Windowmaker encompasses both the fabricating and programming perspective. Nathan is the ideal person to support you in all of your needs and is an excellent successor to Glen Reddacliff who, as you may know, has recently moved on.

We are planning to provide remote assistance with Windowmaker via the internet and this will enable us, in many circumstances, to assist you more promptly as it will eliminate the need for a physical visit to your premises.

## Product releases

### RESIDENTIAL STACKER DOOR

Lidco is pleased to have developed a new high performance Residential Stacker Door. The 133 system combines aesthetic design, superior performance and ease of operation, and has been developed to ensure ease of fabrication for the manufacturers.

The unique design includes:

- Ability to screen via an external integrated sliding screen track
- Clean jamb
- Ability to accommodate up to 3 sliding sashes
- Ability to double glaze
- Utilises existing sashes from Lidco Lifestyle doors
- Frame size 125mm
- Hand machinable

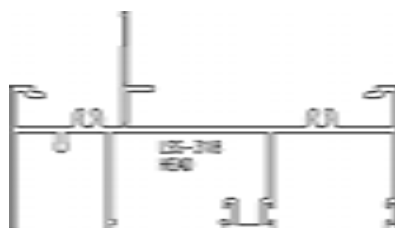
The 133 stacker door can utilise the standard 718 series sub-sills and heads for high performance requirements. Consistent with the high quality delivered in Lidco products throughout the range, the 133 system gives architects the opportunity to specify a door that combines creativity, functionality and peace of mind.

The door is currently undergoing testing and is due to be released later in the year.

### MODIFIED SLIDING DOOR HEAD TO ACCOMMODATE FLYSCREEN

In response to requests from our customer base, Lidco have designed a new head for our 132 residential sliding door system.

The existing head has been modified to now include a roller track, thereby allowing a sliding screen sash to run smoothly on rollers both top and bottom. This improves the operation of the sash and resultant longevity of the hardware.



### 100mm SLIDING WINDOW 740 SYSTEM

While this system could previously be screened, it required a cumbersome looking angle trim to be fitted around the entire perimeter. We have now cut a new section which allows for screening the opening sash only. The flyscreen sits on the new section fitted to the existing track, and is housed within the standard window head.

In addition, we have also developed a snap in jamb receiver to permit the same frame section to be used full height when the window requires a highlight or lowlight. Previously, the fabricator was forced to use either a pocket filler and plant on jamb receiver, or change framing sections when the highlight/lowlight meets the operable window. This results in reduced labour involvement and a more professional looking product.

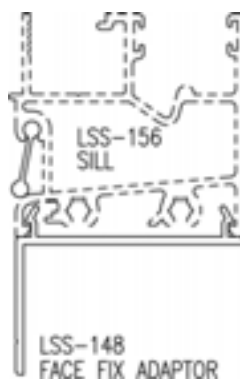
Lidco's extensive range of framing solutions continues to undergo product enhancements to meet changing market and design requirements.

### SNAP ON FACE FIX ADAPTORS FOR FACE FIXING WINDOWS

Lidco's 110 and 112 sliding window systems and 140 awning window system, now have the added flexibility to convert to a face fix window with the use of snap on flanges.

This section snaps neatly and easily into the head, jamb and sill, creating a window which can be face fixed if required.

This delivers a solution for fitting windows between posts when closing in a verandah, sandwich panels, on site sheds or single skin walls. Previously doing so was either unachievable or time consuming.

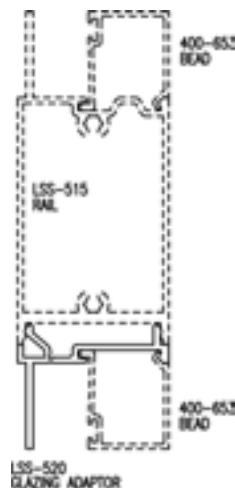


### NEW GLAZING ADAPTOR FOR SLIMLINE MIDRAILS

Developed to suit our 150 hinged door system, 800 Heritage hinged door system, and 615 Visionair bi-fold door system, the new glazing bead allows for a more slimline midrail than previously achievable.

Developed to meet the increasing trend being driven by designers and architects for more slimline and versatile midrails, this design is 100mm overall and can be easily tailored to suit a wide range of designs.

The size and nature of the midrail permits multiple horizontal or raked midrails to be incorporated in each door, and can be single or double glazed.

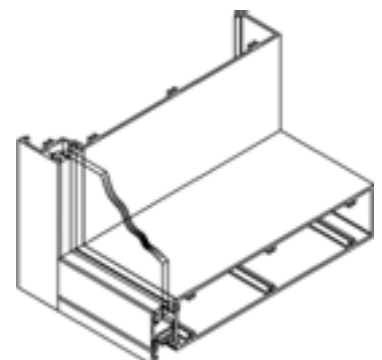


### NEW 250MM FACE GLAZED SHOPFRONT RANGE

The construction industry continues to push the boundaries of design, requiring larger window/door panels in high wind areas. At Lidco we pride ourselves on being able to deliver a solution for any glazing requirement and thus have developed a 250mm face glazed shopfront system.

This permits both larger panels and the ability to stand up to extreme weather circumstances where maximum strength is required.

Where the previous offering of the 150mm system sometimes required reinforcement within the vertical sections and/or a reduction in the size of the panels, the 250mm system will support designers with their intent.





## Project references

## Project showcase

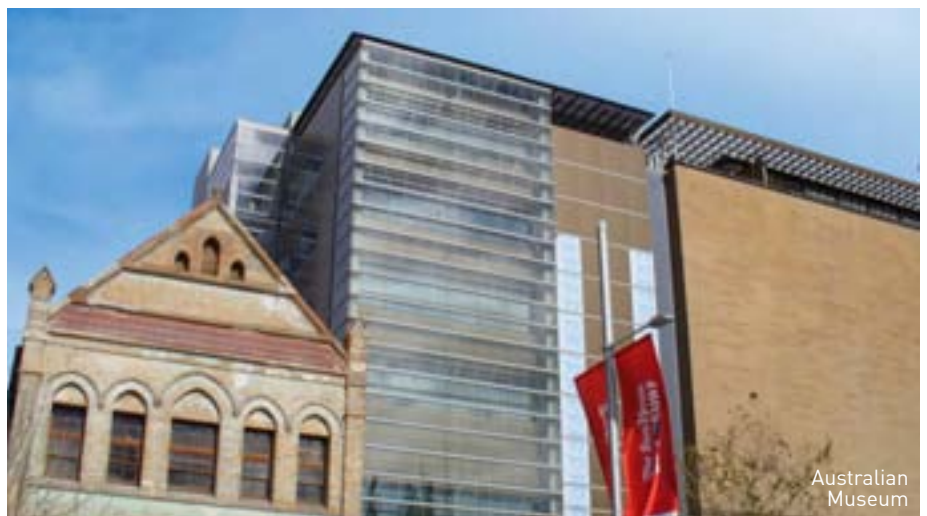


VIC

The Kingsway project, in Glen Waverley, used specific Lidco Curtain Wall systems and incorporated sunshades, ensuring a modern and sophisticated look whilst maintaining all building practicalities and visual intents.

QLD

One of a few projects of similar particulars done by Brilliant Glass for this builder on the Sunshine Coast. Brilliant Glass have also recently completed a new shopping centre at Perigian Springs, just south of Noosa on the Sunshine Coast using Lidco's commercial 715 system and 744 bifold doors.



NSW

This Sydney landmark, located in the heart of the city, incorporates the Lidco 500 Curtain Wall suite. The curtain wall system uses both double glazed as well as structurally glazed panels with a stack head/sill design including a single glazed spandrel panel.



## New sales team and technical department

Over recent times, Lidco has made several changes to its staff in order to streamline its business activities and deliver improved service.

### SALES

Further to previous advice regarding the appointment of Nathan Pearce in the national role of Windowmaker support, Nathan also assumes the responsibility of the management of our Lifestyle (residential) product range. This encompasses the technical support and development required for the range, as well as management of the Lifestyle customers within NSW.



Having come from a large fabrication business, Nathan brings to the role an understanding of the customers requirements and a practical mindset.

In addition to Nathan, we have further strengthened our NSW sales force by appointing Dawn Hinchliffe. Having been involved in the aluminium extrusion industry for many years, Dawn's knowledge of the market and products, coupled with her enthusiasm and personality gives us a great resource to help further grow the business.



### TECHNICAL

Along with our expansive and high performing product range, Lidco's technical support is unmatched in the industry. In June Lidco appointed Stewart Silk as Principal Designer.

Stewart has over 37 years Lidco experience designing and fabricating a number of our commercial and residential systems.

During this period, he has also been heavily involved in the development and construction of Lidco's extensive range of curtain wall solutions.

There is no question that Stewart will be able to offer equivalent levels of technical support to help you with any of your project requirements or queries.



Stewart is there as a resource for you and can assist you from the initial project stages, through to completion. We are committed to ensuring that Lidco continues to provide the technical support for which we are renowned.



## Who we are

With 60 years experience in the architectural building industry, Lidco is one of Australia's market leaders in the development, commercialisation and distribution of architectural framing systems.

Lidco's extensive range of architectural framing systems provide a solution for each and every residential and commercial building project. From a small residential dwelling extension to a multistory building there is a Lidco system to suit. The Lidco range includes windows, doors, louvres systems, commercial glazing systems and unitised curtain walls.

Our Product Range Includes:

- Aluminium Window Systems
- Aluminium Door Systems
- Shopfront Systems
- Curtain Wall Systems & Façade Engineering
- Custom Extrusion Die Development
- Supply of building related hardware products
- Adjustable + Fixed Louvre Systems



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